

facilities management

FIVE MINUTES WITH...
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MIDDLE EAST

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POWER



THE 50 MOST INFLUENTIAL PEOPLE OF THE FACILITIES
MANAGEMENT INDUSTRY IN THE MIDDLE EAST



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Saeed Al Fahim

CEO

STRATUM OWNERS
ASSOCIATION MANAGEMENT

Saeed Al Fahim is a UAE national with over 15 years of experience in the property services sector, who brings with him an array of skills, competencies and market knowledge. A property services professional, Al Fahim is a certified association manager in Dubai who also holds a diploma in property management. Al Fahim is also a board member of the Arab Union for the Real Estate Development (AURD), a real estate trade association that operates in 22 Arab countries.

At Stratum Owners Association Management, which started its Dubai operations in 2009, Al Fahim focuses on educating clients and guiding them through the legal compliance complexities of owners association management. By helping them understand the legalities, issues and tactics involved in association management, Al Fahim and Stratum believe that they can deliver better long-term solutions to the property landscape in Dubai.

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Linda Engstrom-Condon

SENIOR CONSULTANT
AECOM DUBAI

Based in Dubai, Linda Engstrom-Condon leads AECOM Middle East's PCC consultancy services in facilities and asset management in the Middle East. Before joining AECOM, Engstrom-Condon was the commercial manager for Emaar Properties PJSC and formed part of the Burj Khalifa inauguration team. A Swedish national, her background is in strategic and operational facilities management with organisations such as CB Richard Ellis (CBRE) in the United Kingdom.

Applying a transparent, best practice approach, Engstrom-Condon has risen to the challenge of driving the improvement of service standards across the region. "It's exciting to see how the regional FM market is adapting to client needs, but also becoming more relevant and significant," she says. "There are still challenges ahead, but we're an industry of problem-solvers and thus we will continue to develop, improve and deliver real value to the organisations we work for."

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Fawziya Hamad Al-Marzouqi

REGIONAL MANAGER
MUSANADA

Fawziya Hamad Al-Marzouqi made heads turn when she won the Facilities Manager of the Year at the *fmME* Awards in 2013. Not only was she the first woman to ever win the honour, Al-Marzouqi's achievement was made doubly significant on account of her being an Emirati.

While she started her career as an electrical engineer, Al-Marzouqi is today the regional manager for the western region at Musanada. In her current role, she oversees 15 employees and 600 buildings that are affiliated to 13 different beneficiaries. When asked about her work ethic in an interview with *fmME* earlier this year, Al-Marzouqi said, "I don't want to meet expectations; I want to exceed them."



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Nishant Ravindran,

GENERAL MANAGER
INAYA FACILITIES MANAGEMENT

Inaya, a subsidiary of the Belhasa Group seems to have achieved a lot within just a year of its conception—a feat that can be credited to its co-founder and general manager, Nishant Ravindran. Inaya is today a strong contender in the industry with a sizeable amount of assets under its management. Having strengthened its offering in the residential sector, Inaya announced its entry into the retail segment in 2013 with three major contract wins. It now manages over 3.3 million sqft of retail space, which include Ibn Battuta Mall in Dubai and The Galleria in Abu Dhabi.