

facilities management

FIVE MINUTES WITH...
Adel Kamil, acting chief
operating officer, Khidmah p64



MIDDLE EAST

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fmME PROFILES THE 50 MOST INFLUENTIAL PEOPLE
IN THE FACILITIES MANAGEMENT INDUSTRY

POWER 50



MEET THE MOVERS AND SHAKERS OF THE FACILITIES MANAGEMENT INDUSTRY IN THE MIDDLE EAST - HERE IS fmME's POWER 50 LIST FOR 2014

THE POWER 50 LIST IN FULL

NUMBER	NAME	JOB TITLE	COMPANY	APPROXIMATE 2014 ANNUAL TURNOVER IN AED (IN MILLIONS)
1	Jamal Abdulla Lootah	CEO	Imdaad	425
2	Jason Ruehland	Managing director	Emrill	Not supplied
3	Khaled Al Huralmel	Group CEO	Be'lah	Not supplied
4	Navin Valrani	Chief executive officer	Al Shirawi Facilities Management	Not supplied
5	Ali Al Suwaidi	Board Member	MEFMA	N/A
6	Tariq Chauhan	Group CEO	EFS	400
7	Alexandre Mussallam	Chief executive officer	MAF Dalkia	405
8	Ryan Darnell	Executive director, facilities management	Khidmah	Not supplied
9	Ian Harfield	Chief executive officer	Cofely Besix Facility Management	200
10	John Nolan	Managing director	Transguard Group	1,000
11	Imad Al Khoury	Managing director	SNC Lavalin Qatar	Not supplied
12	Bill Heath	Chairman	Macro Group	140
13	Markus Oberlin	Chief executive officer	Famek	Not supplied
14	Mahmood Amin	Chief executive officer	World Security	140
15	Samer Hani	General manager, business development & operations	Cleanco	200
16	Prakash Parab	Director - HR Solutions	Dulscro	Not supplied
17	Linda Engstrom-Condon	Associate	AECOM	Not supplied
18	Richard Naylor	Chief executive	UGL Services Saudi Arabia	Not supplied
19	Stephen Thomas	Director & general manager	Brookfield Multiplex Services	120
20	Naser Al Marzouqi	Head of facilities management	Masdar City	N/A
21	Dr. Assem Al-Hajj	Academic head-director of studies, School of the Built Environment	Heriot-Watt University	N/A
22	Ahmad Hussain Bin Essa	Executive director of operations	Global Village	N/A
23	Ahmad Yousef Al Kandari	Vice chairman and chief executive officer	UFM	Not supplied
24	Sean Baker	Managing director	National Pest Control	Not supplied
25	Jane Fraser	Business development manager	OCS Emirates	Not supplied
26	Tony Martin	General manager, facilities management	QBG Facilities Management	Not supplied
27	Nishant Ravindran	General manager	Inaya	Not supplied
28	Alain El Tawil	Cofounder and managing partner	Grako	Not supplied
29	Craig Adams	Chief operating officer	Chicago	Not supplied
30	Saeed Al Fahim	Chief executive officer	Stratum	36.3
31	Nehme Moujaess	Founder and managing director	Terraverde	40
32	M. Mansingh	Executive director	Power Group	150
33	Alan Millin	FM consultant	FM Consultant	Not supplied
34	Ali Deryan	General manager	Tanzifco Emirates	116
35	Samer Khalifeh	General manager/director of asset management	Kingfield OAM	Not supplied
36	Jeevan J. D'Mello	Senior director	Emaar Community Management	N/A
37	Eng. Ansari	General manager and managing partner	Adeeb Group	52
38	Ryan Fleming	Head of operations Middle East, North Africa and Turkey	Rentokil Initial Pest Control	8.8
39	Refaat Zaki	Senior operations manager, FM	Kharafi National	Not supplied
40	Abdulrahman Altenaiji	Facilities management director	DuServe	Not supplied
41	Feroze Jahangir Shah	Senior facilities manager & head of operations	Secure Plus	17.8
42	Abdulla Mohammed Al Mulla	Chairman	Spark Security Services	Not supplied
43	Youssef Abillama	Chief executive officer	MMG	Not supplied
44	Safi Qureshi	Group CEO	QAvalon	Not supplied
45	Ashok Matthew	Business development and contract manager	MAB	130
46	Iain Stephen	Head of operations	Ecovert	Not supplied
47	Kevin Williams	Operations director	Spider Access	Not supplied
48	Ronald Diab	Managing director	EEG	Not supplied
49	Mohamad Basheer Alhamwi	Deputy managing director	ETS	8.5
50	Taj Raj Lohia	Managing director	Eagle Hunters	10.5



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Alain El Tawil

COFOUNDER AND MANAGING PARTNER - GRAKO

Born in Beirut, Lebanon and raised in Dubai, Alain El Tawil worked for six years in the advertising industry before making a switch to FM and forming his own company. Both El Tawil and Grako has since become well respected for pioneering new practices in high level access cleaning.

Grako's 350 UAE-based staff have taken on some of Dubai's most-challenging properties. Notable wins for 2014 include Dubai's Burj Khalifa, on which approximately 80 of Grako's staff are currently employed and a cleaning services contract for the 68-storey Almas Tower in JLT, as well as for Dubai International Airport.

In Abu Dhabi, contract wins this year include Ferrari World and Etihad Towers.

Craig Adams

CHIEF OPERATING OFFICER - CHICAGO

As the company's COO for the services businesses, Craig Adams is responsible for 1,800 staff and is passionate about health, safety, quality and CSR practices in the industry. Chicago has offices in Qatar, Oman and the UAE, where the company offers services ranging from pre-construction to facilities and asset management.

The FM service provider recently begun diversifying into hospitality and commercial industry verticals.

Adams has put customer care at the forefront of plans to expand the business



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and recently introduced an integrated software platform to improve customer service and increase transparency of its operations across its range of services.



Saeed Al Fahim

CEO - STRATUM

It's been a busy year for Stratum's CEO, Saeed Al Fahim, with the company notching up 25 major contract wins throughout the year.

With over 15 years of experience in the property services sector, he brings with him an array of skills, competencies and market knowledge.

The company expects to report turnover of AED36.3m for the year and has expanded its staff to 29 working across the GCC.

As CEO of Stratum, Al Fahim is closely involved with expediting client requests and compliance requirements with various government departments, including RERA, Dubai Civil Defense, EHS and local municipalities.



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Nehme Moujaess

FOUNDER AND MANAGING DIRECTOR - TERRAVERDE

Constant innovation and pioneering new ideas, and complementary products and services has helped to keep TerraVerde fresh and dynamic. Much of this success can be attributed to drive of TerraVerde's founder and MD, Nehme Moujaess. It is Moujaess' combination of expertise and commitment that has propelled the company through another successful year with an estimated turnover of AED40m.

A major project win for 2014 include Sanctuary Falls' Jumeirah Golf Estate for the Soft Landscape, Hard Landscape and Irrigation Works.